

Condensed Consolidated Interim Financial Statements of



For the three month periods ended March 31, 2021 and 2020

(unaudited - expressed in millions of Canadian dollars)

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CARGOJET INC.

Condensed Consolidated Interim Balance Sheets As at March 31, 2021 and December 31, 2020

(unaudited - in millions of Canadian dollars)

	Note	March 31, 2021	December 31, 2020
		\$	\$
ASSETS			
CURRENT ASSETS			
Cash		215.8	3.7
Trade and other receivables		44.7	41.3
Inventories		1.6	1.5
Prepaid expenses and deposits		4.2	5.0
Income taxes recoverable		0.1	0.1
Derivative financial instruments	19	20.0	44.6
		<u>286.4</u>	<u>96.2</u>
NON-CURRENT ASSETS			
Property, plant and equipment	5,8	1,030.4	998.7
Goodwill		48.3	48.3
Intangible assets		2.0	2.0
Deposits		6.7	7.1
Contract assets	4	65.4	68.4
Deferred income taxes	11	3.2	3.2
		<u>1,442.4</u>	<u>1,223.9</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables		84.1	73.2
Borrowings	8	10.0	-
Lease liabilities	9	40.8	103.8
Dividends payable	16	4.5	3.6
		<u>139.4</u>	<u>180.6</u>
NON-CURRENT LIABILITIES			
Borrowings	8	-	72.9
Lease liabilities	9	85.4	91.2
Stock warrant obligations	4	169.5	251.4
Debentures	10	305.5	304.9
Deferred income taxes	11	77.3	79.5
Employee pension and share-based compensation	7	53.6	68.2
		<u>830.7</u>	<u>1,048.7</u>
EQUITY			
		<u>611.7</u>	<u>175.2</u>
		<u>1,442.4</u>	<u>1,223.9</u>

The accompanying notes are an integral component of these condensed consolidated interim financial statements.

CARGOJET INC.

Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss)

Three month periods ended March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars except per share data)

		Three months ended	
	Note	March 31,	2020
		2021	2020
		\$	\$
REVENUES	3	160.3	123.0
DIRECT EXPENSES	12	115.0	90.8
		45.3	32.2
General and administrative expenses	13	12.1	17.2
Sales and marketing expenses		0.1	0.5
Loss on swap derivative	19	12.5	-
Finance costs	14	8.8	9.7
Fair value decrease on stock warrant	4	(81.9)	(1.9)
Loss on extinguishment of lease liabilities	9	3.7	-
Other (gain) loss, net	15	(1.1)	7.6
		(45.8)	33.1
EARNINGS (LOSS) BEFORE INCOME TAXES		91.1	(0.9)
PROVISION FOR INCOME TAXES	11		
Deferred		1.7	0.9
NET EARNINGS (LOSS) and COMPREHENSIVE INCOME (LOSS)		89.4	(1.8)
NET EARNINGS (LOSS) PER SHARE	17		
- Basic		\$5.35	\$(0.12)
- Diluted		\$5.24	\$(0.12)

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CARGOJET INC.

Condensed Consolidated Interim Statements of Changes in Equity

Three month periods ended March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars)

	Note	Shareholders' capital	Contributed surplus	Surplus on debenture settlement	Deficit	Total shareholders' equity
		\$	\$	\$	\$	\$
Balance, January 1, 2021		300.0	2.3	13.1	(140.2)	175.2
Net earnings and comprehensive income		-	-	-	89.4	89.4
Share-based compensation	7	-	0.6	-	-	0.6
Restricted shares, vested and exercised	7,16	1.3	(1.3)	-	-	-
Withholding tax paid on vested RSU's	7	-	(1.4)	-	(1.4)	(2.8)
Issue of ordinary shares net of issuance costs and taxes	16	353.8	-	-	-	353.8
Dividends	16	-	-	-	(4.5)	(4.5)
Balance, March 31, 2021		655.1	0.2	13.1	(56.7)	611.7
Balance, January 1, 2020		298.2	2.4	13.1	(37.5)	276.2
Net loss and comprehensive loss		-	-	-	(1.8)	(1.8)
Restricted shares, vested and exercised	7,16	1.8	(1.8)	-	-	-
Share-based compensation	7	-	2.3	-	-	2.3
Withholding tax paid on vested RSU's	7	-	(2.1)	-	(0.4)	(2.5)
Dividends	16	-	-	-	(3.6)	(3.6)
Balance, March 31, 2020		300.0	0.8	13.1	(43.3)	270.6

The accompanying notes are an integral component of these condensed consolidated interim financial statements.

CARGOJET INC.

Condensed Consolidated Interim Statements of Cash Flows Three month periods ended March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars)

	Note	Three months ended March 31,	
		2021 \$	2020 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Net earnings (loss)		89.4	(1.8)
Adjustments to reconcile net cash from operating activities			
Depreciation of property, plant and equipment and amortization of contract assets	4,5	31.0	24.8
Share-based compensation	7	(9.6)	3.5
Finance costs	14	8.8	9.7
Crew incentive	7	(1.0)	0.7
Gain on disposal of property, plant and equipment	5	-	(0.3)
Employee pension liability	13	(3.4)	1.1
Income tax provision	11	1.7	0.9
Fair value decrease on stock warrant	4	(81.9)	(1.9)
Loss (gain) on swap derivative contract	19	24.6	(0.3)
Unrealized foreign exchange (gain) loss	15	(1.4)	9.7
Loss on extinguishment of lease liabilities	9	3.7	-
Interest paid		(5.4)	(6.0)
Cash generated from operating activities		56.5	40.1
Changes in non-cash working capital items and deposits			
Trade and other receivables		(3.4)	(8.0)
Inventories		(0.1)	1.3
Prepaid expenses and deposits		1.2	0.3
Trade and other payables		10.9	(10.6)
NET CASH GENERATED FROM OPERATING ACTIVITIES		65.1	23.1
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment	5	(59.7)	(32.1)
Proceeds from disposal of property, plant and equipment	15	-	0.3
NET CASH USED IN INVESTING ACTIVITIES		(59.7)	(31.8)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of borrowings	8	(62.9)	-
Proceeds from borrowings		-	28.9
Repayment of obligations under lease liabilities	6,9	(73.8)	(13.9)
Withholding tax paid on vested RSU's	7	(2.8)	(2.1)
Dividends paid to shareholders	16	(3.6)	(3.6)
Proceeds from equity issuance, net of transaction costs	16	349.8	-
NET CASH PROVIDED FROM FINANCING ACTIVITIES		206.7	9.3
NET CHANGE IN CASH		212.1	0.6
CASH, BEGINNING OF PERIOD		3.7	1.6
CASH, END OF PERIOD		215.8	2.2

The accompanying notes are an integral component of these condensed consolidated interim financial statements.

CARGOJET INC.

Notes to the Condensed Consolidated Interim Financial Statements

March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars except where noted)

1. NATURE OF THE BUSINESS

Cargojet Inc. (“Cargojet” or the “Company”) operates a domestic air cargo co-load network between fourteen major Canadian cities. The Company also provides dedicated aircraft to customers on an Aircraft, Crew, Maintenance and Insurance (“ACMI”) basis, operating between points in Canada, USA, Mexico and Europe. As well, the Company operates scheduled international routes for multiple cargo customers between the USA and Bermuda and between Canada and Germany.

Cargojet is publicly listed with shares and hybrid debentures traded on the Toronto Stock Exchange (“TSX”). The Company is incorporated in Ontario and domiciled in Canada and the registered office is located at 2281 North Sheridan Way, Mississauga, L5K 2S3, Ontario.

These condensed consolidated interim financial statements (the “financial statements”) were approved by the Board of Directors on April 29, 2021 and authorized for issuance on May 3, 2021.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Statement of Compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”) using International Accounting Standard 34, *Interim Financial Reporting* (“IAS 34”).

Basis of preparation

These financial statements include the accounts of the Company and its wholly owned subsidiaries 2422311 Ontario Inc., Cargojet Airways Ltd. (“CJA”) and Aership Handling Ltd. (“AH”).

All intra-company balances and transactions are eliminated in full on consolidation.

These financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the Company’s audited consolidated financial statements for the year ended December 31, 2020 and 2019.

The Company has followed the same basis of presentation, accounting policies and method of computation for these financial statements as disclosed in the annual audited consolidated financial statements for the year ended December 31, 2020 and 2019.

Certain comparative figures have been reclassified to conform to the financial statement presentation adopted for the current year.

CARGOJET INC.

Notes to the Condensed Consolidated Interim Financial Statements

March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars except where noted)

3. REVENUE FROM CONTRACTS WITH CUSTOMERS

The Company has recognized the following amounts relating to revenue in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss):

	March 31, 2021	March 31, 2020
	\$	\$
Revenue from air cargo services	155.3	117.4
Revenue from other sources	5.0	5.6
Total revenue	160.3	123.0

Revenue recognized at a point of time

	March 31, 2021	March 31, 2020
	\$	\$
Domestic network	76.6	66.3
Fuel and other surcharges	31.2	27.8
ACMI	38.7	19.4
All-in charter	9.2	5.2
Ground handling and maintenance revenue	3.0	1.8
Total revenue	158.7	120.5

Revenue recognized from transfer of services over time

	March 31, 2021	March 31, 2020
	\$	\$
All-in-charter	1.0	2.1
Hangar rental and other revenue	0.6	0.4
Total revenue	1.6	2.5

CARGOJET INC.

Notes to the Condensed Consolidated Interim Financial Statements

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Contract assets and liabilities

The Company has recognized the following revenue-related assets and liabilities:

	March 31, 2021	December 31, 2020
	\$	\$
Contract asset	65.4	68.4
Trade receivables	29.0	31.2
Other receivables	15.7	10.1
Total contract assets	110.1	109.7
Stock warrant obligations	169.5	251.4
Contract liability - expected rebates to customers	0.6	0.5
Total contract liabilities	170.1	251.9

4. STOCK WARRANT

On August 23, 2019, the Company entered into a stock warrant agreement with Amazon. This agreement is in conjunction with Amazon's existing commercial agreement for overnight air cargo services and charters and is intended to incentivize growth in Amazon's utilization of those services to support fast delivery for Amazon customers in Canada.

Under the agreement, the Company issued warrants to Amazon for the opportunity to purchase variable voting shares that will vest in two tranches based on the achievement of commercial milestones related to Amazon's business with the Company. The warrant agreement grants Amazon the right to acquire up to 13.8% of the issued and outstanding voting shares. Tranche I warrant shares represent 9.2% and Tranche II warrant shares represent 4.6% of the aggregate of the currently issued and outstanding voting shares of the Company. Tranche I, when fully vested, will give Amazon a right to purchase up to an aggregate of 1.59 million shares and Tranche II will give a right to purchase an aggregate of 0.8 million shares. The exercise price of Tranche I is \$91.78 per voting share. The exercise price for Tranche II will be determined based on the 30-day volume weighted average trading price as of the earlier of August 23, 2021 and the date upon which all of Tranche I will vest in full. 0.4 million warrant shares of Tranche I vested immediately upon the execution of the agreement. Vesting of additional warrants is tied to the revenue generated by Amazon and its affiliates aggregated to an amount specified in the agreement of up to a maximum of \$400 for Tranche I. Upon full vesting under Tranche I, vesting of Tranche II warrants will be tied to revenue generated by Amazon and its affiliates aggregated to an amount specified in the agreement of up to a maximum of \$200. Tranche I is exercisable in accordance with its terms through February 23, 2026 and Tranche II is exercisable in accordance with its terms through February 23, 2027.

The Company has determined that the warrants are a derivative instrument and should be classified as a liability in accordance with IAS 32 and IFRS 9. The financial instruments are initially recorded at fair value and are then revalued at each reporting date. The initial fair value of the warrants of \$72.6 issued to Amazon on August 23, 2019 was recorded as stock warrant obligations, having a fair value of \$32.67 per warrant for Tranche I and \$25.81 per warrant for Tranche II. The fair value of warrants under Tranche I and Tranche II was determined using an American option pricing model utilizing Monte Carlo simulation and were classified within Level 3 of the fair value hierarchy (refer to Financial Instruments Note 19). The corresponding contract asset was recognized at inception and will amortize against revenue over the

CARGOJET INC.

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duration of the agreement. The fair value of the warrant obligations was revalued as at March 31, 2021 using the same American option pricing model utilizing Monte Carlo simulation and resulted in a non-operating gain of \$81.9 (March 31, 2020 – non operating gain of \$1.9).

	March 31, 2021	December 31, 2020
Contract Assets	\$	\$
Stock Warrant and other contract assets	68.4	78.0
Less: Amortization	(3.0)	(9.6)
Total contract assets	65.4	68.4
Stock warrant obligations		
Stock Warrant obligations	251.4	73.5
Add: Fair value adjustment	(81.9)	177.9
Total stock warrant obligations	169.5	251.4

5. PROPERTY, PLANT AND EQUIPMENT

Cost	Balance as at January 1, 2021	Additions	Transfers	Balance as at March 31, 2021
	\$	\$	\$	\$
Aircraft hull	528.2	0.1	2.1	530.4
Engines	497.0	-	21.5	518.5
Right of use assets	52.7	0.1	-	52.8
Spare parts	8.8	0.6	-	9.4
Ground equipment	53.9	0.9	-	54.8
Rotable spares	55.6	1.9	-	57.5
Computer hardware and software	13.9	0.2	-	14.1
Furniture and fixtures	4.2	-	-	4.2
Leasehold improvements	24.7	-	-	24.7
Vehicles	3.3	-	-	3.3
Hangar and cross-dock facilities	35.8	-	-	35.8
Property, plant and equipment under development	39.7	51.7	(16.3)	75.1
Deferred heavy maintenance	100.0	4.2	(7.3)	96.9
	1,417.8	59.7	-	1,477.5

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Notes to the Condensed Consolidated Interim Financial Statements

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(unaudited - in millions of Canadian dollars except where noted)

<u>Accumulated Depreciation & Impairment</u>	Balance as at January 1, 2021	Depreciation	Balance as at March 31, 2021	Net Book Value as at March 31, 2021
	\$	\$	\$	\$
Aircraft hull	103.1	7.0	110.1	420.3
Engines	150.0	12.3	162.3	356.2
Right of use assets	18.4	2.3	20.7	32.1
Spare parts	0.6	-	0.6	8.8
Ground equipment	23.4	1.1	24.5	30.3
Rotable spares	22.7	1.3	24.0	33.5
Computer hardware and software	10.4	0.3	10.7	3.4
Furniture and fixtures	2.3	0.1	2.4	1.8
Leasehold improvements	13.0	0.3	13.3	11.4
Vehicles	2.5	0.1	2.6	0.7
Hangar and cross-dock facilities	10.6	0.4	11.0	24.8
Property, plant and equipment under development	-	-	-	75.1
Deferred heavy maintenance	62.1	2.8	64.9	32.0
	<u>419.1</u>	<u>28.0</u>	<u>447.1</u>	<u>1,030.4</u>

<u>Cost</u>	Balance as at January 1, 2020	Additions	Transfers	Balance as at December 31, 2020
	\$	\$	\$	\$
Aircraft hull	427.2	38.2	62.8	528.2
Engines	368.7	12.8	115.5	497.0
Right of use assets	35.2	17.5	-	52.7
Spare parts	7.4	1.4	-	8.8
Ground equipment	51.0	1.7	1.2	53.9
Rotable spares	48.8	6.5	0.3	55.6
Computer hardware and software	11.9	0.4	1.6	13.9
Furniture and fixtures	3.8	0.3	0.1	4.2
Leasehold improvements	22.9	0.4	1.4	24.7
Vehicles	3.4	0.8	(0.9)	3.3
Hangar and cross-dock facilities	30.9	0.3	4.6	35.8
Property, plant and equipment under development	118.1	115.7	(194.1)	39.7
Deferred heavy maintenance	79.9	12.6	7.5	100.0
	<u>1,209.2</u>	<u>208.6</u>	<u>-</u>	<u>1,417.8</u>

CARGOJET INC.

Notes to the Condensed Consolidated Interim Financial Statements

March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars except where noted)

<u>Accumulated Depreciation & Impairment</u>	Balance as at January 1, 2020	Depreciation	Disposal/T ransfers	Balance as at December 31, 2020	Net Book Value December 31, 2020
	\$	\$	\$	\$	\$
Aircraft hull	77.8	25.3	-	103.1	425.1
Engines	109.1	40.9	-	150.0	347.0
Right of use assets	9.1	9.3	-	18.4	34.3
Spare parts	-	-	0.6	0.6	8.2
Ground equipment	19.3	4.1	-	23.4	30.5
Rotable spares	18.0	4.7	-	22.7	32.9
Computer hardware and software	9.2	1.2	-	10.4	3.5
Furniture and fixtures	2.0	0.3	-	2.3	1.9
Leasehold improvements	11.6	1.4	-	13.0	11.7
Vehicles	2.2	0.3	-	2.5	0.8
Hangar and cross-dock facilities	9.1	1.5	-	10.6	25.2
Property, plant and equipment under development	-	-	-	-	39.7
Deferred heavy maintenance	51.6	10.5	-	62.1	37.9
	<u>319.0</u>	<u>99.5</u>	<u>0.6</u>	<u>419.1</u>	<u>998.7</u>

Property, plant and equipment under development of \$75.1 (2020 - \$39.7) relates to the purchase and/or modification primarily of aircraft and aircraft engines that are not yet available for use.

Right of use assets consists of hangars, warehouses, offices and one Boeing 767-200 aircraft on lease.

Depreciation expense on property, plant and equipment for the three month period ended March 31, 2021 totaled \$28.0 (March 31, 2020 - \$23.4) out of which \$27.4 (March 31, 2020 - \$22.9) was recorded in direct expenses and \$0.6 (March 31, 2020 - \$0.5) was recorded in general and administrative expenses.

CARGOJET INC.

Notes to the Condensed Consolidated Interim Financial Statements

March 31, 2021 and 2020

(unaudited - in millions of Canadian dollars except where noted)

6. NET DEBT RECONCILIATION

The analysis of net debt and the movements in net debt for the three month period ended March 31, 2021 is presented below:

	March 31, 2021	December 31, 2020
	\$	\$
Cash	215.8	3.7
Borrowings - repayable within one year (including overdraft)	(50.8)	(103.8)
Borrowings - repayable after one year	(390.9)	(469.0)
Net Debt	(225.9)	(569.1)
Cash	215.8	3.7
Gross debt - fixed interest rates	(431.7)	(499.9)
Gross debt - variable interest rates	(10.0)	(72.9)
Net Debt	(225.9)	(569.1)

	Cash / bank overdraft	Lease liabilities due within one year	Lease liabilities due after one year	Borrowings due within one year	Borrowings due after one year
	\$	\$	\$	\$	\$
Net Debt as at January 1 2020	1.6	(59.3)	(137.0)	-	(439.1)
Cash flows	2.1	-	77.3	-	61.3
Acquisitions - leases	-	(44.5)	(33.7)	-	-
Foreign exchange adjustment	-	-	2.2	-	-
Net Debt as at December 31, 2020	3.7	(103.8)	(91.2)	-	(377.8)
Cash flows	212.1	63.0	10.8	(10.0)	72.9
Loss on extinguishment of lease liabilities	-	-	(3.7)	-	-
Interest accretion	-	-	(2.8)	-	(0.6)
Foreign exchange adjustment	-	-	1.5	-	-
Net Debt as at March 31, 2021	215.8	(40.8)	(85.4)	(10.0)	(305.5)

7. SHARE-BASED COMPENSATION

Crew incentive program

The Company implemented a long-term incentive plan for its pilots in 2019. Under the plan, the Company provided an option of \$0.1 of cash or a one-time grant of \$0.1 value of deferred stock units ("DSU's") to all active crewmembers. The cash payment or DSUs will vest 50% on June 30, 2023 and the remaining 50% on June 30, 2026. For the purpose of this offer, the grant and valuation of DSUs took place on July 1, 2019 based on the market price of the Company's shares on that date.

CARGOJET INC.

Notes to the Condensed Consolidated Interim Financial Statements

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As the liability under the plan will be settled in cash based on the value of the common shares at a future date, the fair value of the service received is recognized as an expense/income with a corresponding increase/decrease in the liability at the end of each reporting period up to the date of the settlement. Changes in value will be recognized as crew cost in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss) proportional to the period of service rendered by the employees.

As at March 31, 2021, the Company re-measured the fair value of DSUs granted to crew members and recorded a liability of \$8.0 (December 31, 2020 - \$9.2). For the period ended March 31, 2021, the Company recognized \$1.2 gain on revaluation of DSUs and recorded a compensation recovery in crew cost in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss).

For the crew members who elected to receive \$0.1 cash at the end of the vesting period, the Company also recognized \$0.1 as crew cost expenses for the services rendered and \$0.1 as interest cost for year ended March 31, 2021 in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss). As at March 31, 2021, the Company had a total liability of \$1.4 (December 31, 2020 - \$1.2) for the cash incentives.

Deferred Share Units

The Company implemented a DSU plan for its non-employee directors in 2020. According to the plan, each director receives a portion of his or her annual retainer in DSUs that is predetermined for the year. The amount may only be amended in accordance with any amendments to the director's compensation program as adopted by the Board from time to time. Directors may also make a written election to receive a portion of their annual cash retainer in DSUs in lieu of cash. Any remaining portion of the annual retainer will be paid in cash. For 2021, the annual DSU amount for each Canadian director is \$0.1 and for non-Canadian director is \$0.1 in US currency.

These DSUs vest upon grant. DSUs are redeemable only when the director ceases to be a member of the Board provided that he or she is not otherwise engaged or employed by the Company. The cost of the vested DSUs is recognized as a liability under share based compensation plans in the Condensed Consolidated Interim Balance Sheet and a corresponding expense is recognized.

The DSUs accrue dividend equivalents according to the plan. Additional DSUs will be issued equal to the aggregate amount of dividends that would have been paid to the director if the DSUs in the director's account on the record date had been shares divided by the market price of the shares on the date on which dividends were paid by the Company equal to a whole number rounded down. Fractional DSU will be disregarded.

Thereafter, the liability will be re-measured to fair value based on the market price of the Company's common shares at each reporting date up to and including the settlement date, with changes in fair value recognized in general and administrative expenses in the Consolidated Statements of Earnings (Loss) and Comprehensive Income (Loss).

During the period ended March 31, 2021, the Company granted 3,128 DSUs to the Company's independent directors and credited to their notional account. On March 17, 2021, one of the directors resigned from the Board and 1,990 DSUs outstanding in his notional account were cash settled. As of March 31, 2021, a total of 5,287 DSUs including dividend equivalents were outstanding in the directors' notional accounts with a carrying amount of liability of \$0.9 (December 31, 2020 – 4,145 DSUs of \$0.9).

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Notes to the Condensed Consolidated Interim Financial Statements

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Restricted Share Units

The Company's restricted share unit plan (the "RSU Plan") and stock option plan (the "Stock Option Plan") provide the Company the ability to grant restricted share units ("RSUs") and options ("Options") to certain key executives, non-employee directors and senior management as part of its long term incentive plan. Each RSU granted entitles the holder to one common voting share or one variable voting share of the Company on the settlement thereof. Each Option granted entitles the holder to one common voting share or one variable voting share of the Company on due exercise thereof or, if the holder duly elects a cash-less exercise of the Option, the holder will receive that number of common voting shares or variable voting shares, as the case may be, equal to the excess of the five day volume weighted average trading price of the shares (as determined in accordance with the rules of the TSX) ending on the trading day before the exercise date of the Option (the "Market Price") over the exercise price of the Option, multiplied by the number of shares in respect of which the Option is exercised, divided by the Market Price, less any amount to be deducted or withheld in respect of taxes or otherwise pursuant to law. Option holders can also request to settle options in cash subject to the approval by the management of the Company.

During the period ended March 31, 2021, 28,509 RSUs out of the 32,624 remaining RSUs granted in prior years were vested. Prior to vesting, and in accordance with the RSU Plan, the Company accrued notional dividends on the RSUs equivalent to 662 RSUs that were also issued and vested upon the satisfaction of the RSUs vesting conditions. Vested RSUs were net settled due to the Company's obligation to withhold tax equal to the tax obligation of each participant and the amount withheld was remitted to the tax authority per the terms and conditions of the RSU Plan. Accordingly, 13,499 shares were issued to the executives and senior management for vested RSUs and the Company remitted an amount of \$2.8 equal to the monetary value of the tax obligation determined based on the Market Price of \$176.56 per share of 15,672 shares withheld that otherwise would have been issued upon vesting. An amount of \$1.3 was transferred to share capital from contributed surplus. The remaining 4,115 RSUs will vest in the first quarter of 2022.

The RSU activity for the three month period ended March 31, 2021 is summarized below:

RSUs (in Canadian dollars)	Number of RSUs	Fair value \$
Balance at January 1, 2020	68,134	3.4
Granted in the year	12,339	1.3
Share based compensation-Vested and settled	(47,849)	(1.9)
Share based compensation-Unvested and amortized	-	(2.1)
Balance at December 31, 2020	32,624	0.7
Share dividend	662	0.1
Share based compensation-Vested and settled	(29,171)	(0.5)
Share based compensation-Unvested and amortized	-	(0.1)
Balance at March 31, 2021	4,115	0.2

During the period ended March 31, 2021, the total share based compensation expense of \$0.6 related to vested and settled and unvested and amortized RSUs was included in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss) (March 31, 2020 – \$2.3). Unrecognized share-based compensation expense as at March 31, 2021 related to these RSUs was \$0.2

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(March 31, 2020 – \$2.4) and will be amortized on a pro-rated basis in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss) over the vesting period.

Options:

The Options activity during the three month period ended March 31, 2021 is summarized below:

OPTIONS (in Canadian dollars)	Number of Options	Weighted average exercise price in \$
Balance as at January 1, 2021	143,574	\$77.35
Granted during the period	12,357	\$176.56
Exercised during the period	(13,221)	\$67.31
Balance as at March 31, 2021	142,710	\$86.87
Vested & exercisable at March 31, 2021	103,943	\$72.14

As at March 31, 2021, there were 103,943 vested Options outstanding and the weighted average contractual life remaining of the outstanding vested Options is 2.51 years.

During the period ended March 31, 2021, participants of the stock option plan exercised 12,120 Options granted on May 23, 2018, 671 Options granted on November 29, 2019 and 430 Options granted on March 5, 2020 when the average volume weighted average trading price per share was \$172.1. The Company settled the Options at the request of option holders in cash pursuant to the Stock Option Plan. The cash disbursed to the participants was net of the obligation to withhold tax equal to the tax obligation of each participant and the Company remitted the amount withheld to the tax authority per the terms and conditions of the Stock Option Plan. Accordingly, a payment of \$1.0 was issued to the participants for vested and exercised Options and the Company remitted an amount of \$0.4 equal to the monetary value of the tax obligation determined based on the Market price of the shares.

During the period ended March 31, 2021, the Company recognized a recovery of compensatory expense of \$7.3 respectively in bonuses and incentives expense in general and administrative expenses due to change in the fair value of options (March 31, 2020 – an expense of \$0.6). As at March 31, 2021, the Company had a total liability of \$10.4 (December 31, 2020 - \$17.7) for Options.

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Weighted average assumptions on grant date

	16-Mar-20	05-Mar-20	29-Nov-19	23-May-18
	Series 7	Series 6	Series 5	Series 4
Exercise price redemption	\$176.56	\$104.95	\$98.90	\$64.23
Expected volatility	34.62%	28.51%	28.47%	27.97%
Option life in years	5	5	5	3-5
Dividend yield	0.59%	0.87%	0.94%	1.33%
Risk free rate	0.25%	1.25%	1.00%	0.75% -1.75%
Vesting period	2022-2024	2021-2023	2020-2022	immediate, 2019-2021
Options granted	12,357	26,168	29,915	185,148
Options outstanding	12,357	25,738	22,951	81,664
Fair value per option on grant date	\$50.64	\$25.85	\$23.66	\$14.50
Fair value per option March 31, 2021	\$41.48	\$68.32	\$71.37	\$96.83

Performance Share Units

The Company's performance share unit plan (the "PSU Plan") provides the Company the ability to grant PSUs to certain of its executive officers and senior management as part of its long-term incentive plan. The plan consists of three year cash settled units based on total value of the units awarded multiplied by the performance factors. PSUs will vest over a three-year period but are settled only at the end of the third year. The multiplier is linked 50 percent to return on invested capital ("ROIC") and 50 percent on relative total shareholder returns ("TSR"). The Board of Directors will approve the ROIC target for each year and Company's TSR versus TSX is to be calculated on a three-year cycle. Overachievement against targets will result in eligibility for a multiplier ranging from zero to the maximum specific to each executive. Vesting is not affected by ROIC or TSR performance.

During the period ended March 31, 2021, the Company granted 7,093 PSU's to its executives (December 31, 2020 – 12,891). The fair value of the units for the TSR was determined using Monte Carlo simulation based on the estimated market price per share, risk free discount rate, volatility and applicable multiplier on the date of the settlement and for the ROIC was determined by dividing the net profit after tax with the capital invested including debt. An amount of \$1.3 was recognized as a gain on revaluation of PSU's and was recorded as a compensatory recovery in bonuses and incentives expense during the period ended March 31, 2021 (March 31, 2020 – expense of \$1.3) with corresponding reduction in liability. As at March 31, 2021, the Company had an outstanding liability of \$5.4 on 32,856 outstanding PSUs (December 31, 2020 - \$6.7 on 25,763 PSUs).

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Stock Appreciation Rights (“SARs”)

On November 29, 2019 the Company granted 23,132 SARs to its four independent directors. During the period ended March 31, 2021, one of the directors exercised 5,783 SARs granted on November 29, 2019, when the volume weighted average trading price per share was \$173.3. The cash disbursed to the participant was net of the obligation to withhold tax equal to the tax obligation of the participant and the Company remitted the amount withheld to the tax authority per the terms and conditions of the Plan. Accordingly, a payment of \$0.3 was issued to the participant for vested and exercised SARs and the Company remitted an amount of \$0.1 equal to the monetary value of the tax obligation determined based on the Market price of the shares.

During the period ended March 31, 2021, the fair value of the remaining vested rights was determined and the Company recognized \$1.2 gain on revaluation of SARs and recorded a compensation recovery in bonuses and incentives in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss) with corresponding reduction of the liability. As at March 31, 2021, the Company had a total liability of \$1.2 (December 31, 2020 - \$2.8) for SARs.

8. BORROWINGS

Borrowings consist of the following:

	March 31, 2021	December 31, 2020
	\$	\$
Revolving credit facility	10.0	72.8
Other borrowings	-	0.1
	10.0	72.9
Less: current portion	10.0	-
Long-term portion	-	72.9

Revolving syndicate credit facility and term loan

On May 13, 2020, the Company amended its revolving operating credit facility (the “facility”) availed through its subsidiary Cargojet Airways Ltd., as borrower, with a syndicate of financial institutions (collectively, the “Lenders”) by increasing the maximum credit available from \$400 to \$510. The facility bears interest payable monthly; at the lead Lender’s prime lending rate / US base rate plus 145 basis points to 250 basis points, depending on the currency of the advance and certain financial ratios of the Company and expires on October 28, 2024. No scheduled repayments of principal are required under the facility prior to maturity. Amounts drawn on the facility may be advanced to the Company and its subsidiaries by way of intercompany loans. The facility will be used primarily to finance the working capital requirements and capital expenditures of the Company and its subsidiaries.

On July 17, 2020, the Company amended its revolving operating credit facility (the “facility”) availed through its subsidiary Cargojet Airways Ltd., as borrower, with a syndicate of financial institutions (collectively, the “Lenders”) by increasing the maximum credit available from \$510 to \$600. The facility bears interest payable monthly, at the lead Lender’s prime lending rate / US base rate plus 145 basis points to 250 basis points, depending on the currency of the advance and certain financial ratios of the Company and expires on July 16, 2025. No scheduled repayments of principal are required under the facility prior to maturity. Amounts drawn on the facility may be advanced to the Company and its subsidiaries by way of intercompany loans. The facility will be used primarily to finance the working capital requirements and capital expenditures of the Company and its subsidiaries.

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The facility is secured by the following:

- general security agreement constituting a first ranking security interest over all personal property of Cargojet Airways Ltd., as borrower, subject to certain permitted encumbrances (including those of aircraft financing parties);
- guarantee and postponement of claim supported by a general security agreement constituting a first ranking security interest over all personal property of the Company and its other material subsidiaries subject to certain permitted encumbrances;
- charge over real property of the Company at Hamilton airport;
- security over aircraft owned by the Company which are otherwise unencumbered; and
- assignment of insurance proceeds.

Advances under the facility are repayable without any prepayment penalties and bear interest based on the prevailing prime rate, US base rate or at a banker's acceptance rate, as applicable, plus an applicable margin to those rates. The facility is subject to customary terms and conditions for borrowers of this nature, including limits on incurring additional indebtedness, granting liens or selling assets without the consent of the Lenders, and restrictions on the Company's ability to pay dividends in certain circumstances. The facility is also subject to the maintenance of a minimum fixed charge coverage ratio and a total adjusted leverage ratio.

The Company was in compliance with the terms of the lending agreements for current and prior facilities as at March 31, 2021 and 2020.

Included in the Condensed Consolidated Interim Statement of Earnings (Loss) and Comprehensive Income (Loss) for the three month period ended March 31, 2021 was interest expense on the revolving credit facility of \$1.1 (March 31, 2020 - \$3.2).

9. LEASE LIABILITIES

The Company has lease arrangements for three Boeing 767-300 aircraft that include a bargain purchase option. The estimated effective interest rate for these leases are 6.5%, 6.0%, and 6.7%. These leases are deemed to be maturing on the exercise date of the bargain purchase options in October 2021, November 2023 and October 2027 respectively. As at March 31, 2021, the total outstanding balance of these lease arrangements is \$90.8 out of which \$33.1 is presented as a current liability on the Consolidated Interim Balance Sheet.

In 2014, the Company entered into a Master Capital Lease Agreement ("MLA") with an equipment finance and leasing company. The Company had four finance leases to acquire four Boeing 767-300 aircraft under the MLA in the aggregate amount of \$120.0. The Company was required to purchase the aircraft financed under the MLA at the end of the term of each lease at a predetermined price. On February 3, 2021, the Company prepaid the entire amount of \$49.4 to liquidate its obligation under the leases, the terms of which were expiring in June 2021, October 2021, November 2021 and January 2022 respectively. The prepayment resulted in a loss of \$2.2 that included interest, prepayment fees and legal expenses.

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On March 26 2021, the Company prepaid its purchase option price for one Boeing 767-300 aircraft under finance lease, the term of which was ending in December 2021. It paid the entire outstanding amount of \$10.4 net of all unused reserves and heavy maintenance deposits. The prepayment resulted in a loss of \$1.5 that included interest, prepayment fees and legal expenses. The Company prepaid the entire outstanding amount of all leases including the prepayment fees and expenses using the funds received from equity issuance completed in Q1 2021. On February 11, 2021, the Company also cancelled the \$16.1 letter of credit issued to the lessor under the terms of MLA following the prepayment of the leases

As at March 31, 2021, the Company has \$32.1 of right of use assets and \$35.4 of lease liabilities out of which \$7.7 is presented as a current liability on the Condensed Consolidated Interim Balance Sheet.

The following is a schedule of future minimum annual lease payments for aircraft, hangars, offices and warehouses under leases together with the balance of the obligations as at March 31, 2021.

	Minimum lease payments	Present value of minimum lease payments
	\$	\$
Not later than one year	48.4	40.8
Later than one year and not later than five years	88.5	74.2
Later than five years	13.6	11.2
	150.5	126.2
Less: interest	24.3	-
Total obligations under leases	126.2	126.2
Less: current portion	40.8	40.8
Non-current portion	85.4	85.4

Interest amounts on the lease liabilities for the three month period ended March 31, 2021 totaled \$2.8 (March 31, 2020 - \$3.3).

10. DEBENTURES

The balance of debentures as at March 31, 2021 and December 31, 2020 consists of the following:

	March 31, 2021	December 31, 2020
	\$	\$
Hybrid debentures - 5.75% due April 30, 2024	83.9	83.7
Hybrid debentures - 5.75% due April 30, 2025	111.2	111.0
Hybrid debentures - 5.25% due June 30, 2026	110.4	110.2
Balance - end of period	305.5	304.9

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Hybrid debentures – 5.75% due April 30, 2024

In November 2018, \$86.3 of senior unsecured debentures were issued at a price of 1000 dollars per debenture with a term of five years due April 30, 2024. These debentures bear a fixed interest rate of 5.75% per annum, payable semi-annually in arrears on April 30 and October 31 of each year, commencing April 30, 2019. The intended use of the net proceeds of the debentures is to pay down the credit facility and fund anticipated capital expenditures, including aircraft in the future.

On or after April 30, 2022, but prior to April 30, 2023, the debentures are redeemable, in whole at any time or in part from time to time at the option of the Company at a price equal to 102.875% of the principal amount of the Debentures redeemed plus accrued and unpaid interest. On or after April 30, 2023, but prior to the maturity date of April 30, 2024, the debentures are redeemable at a price equal to their principal amount plus accrued and unpaid interest.

On redemption or at maturity on April 30, 2024, the Company has the option to repay the debentures in either cash or freely tradable voting shares of the Company. The number of common shares to be issued will be determined by dividing the aggregate amount of the principal amount of the debentures by 95% of the current market price of the common shares.

In the event of a change in control, as defined in the indenture agreement, the Company will be required to make an offer to the holders of the debentures to repurchase the debentures at a price equal to 101% of the principal amount plus accrued and unpaid interest.

The 5.75% debentures were therefore recorded as a financial instrument. The debt was recorded at fair value of \$82.4 net of deferred financing costs of \$3.9. Each embedded feature was evaluated separately and it was determined that the economic and risk characteristics are closely related to the host contract and therefore were not accounted for as separate financial instruments.

The debentures are measured subsequently at amortized cost using the effective interest method over the life of the debenture. The balance of the hybrid debentures as at March 31, 2021 and December 31, 2020 consists of the following:

	March 31, 2021	December 31, 2020
Principal balance - beginning of period	\$ 83.7	\$ 83.1
Accretion during the period	0.2	0.6
Balance - end of period	83.9	83.7

Interest expense on the hybrid debentures for the three month period ended March 31, 2021 totalled \$1.8 (March 31, 2020 - \$1.8).

Hybrid debentures – 5.75% due April 30, 2025

In April 2019, \$115 of senior unsecured debentures were issued at a price of 1000 dollars per debenture with a term of six years due April 30, 2025. These debentures bear a fixed interest rate of 5.75% per annum, payable semi-annually in arrears on April 30 and October 31 of each year, commencing October 31, 2019. The intended use of the net proceeds of the debentures is to pay down the credit facility and fund anticipated capital expenditures, including aircraft in the future.

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On or after April 30, 2023, but prior to April 30, 2024, the debentures are redeemable, in whole at any time or in part from time to time at the option of the Company at a price equal to 102.875% of the principal amount of the Debentures redeemed plus accrued and unpaid interest. On or after April 30, 2024, but prior to the maturity date of April 30, 2025, the debentures are redeemable at a price equal to their principal amount plus accrued and unpaid interest.

On redemption or at maturity on April 30, 2025, the Company has the option to repay the debentures in either cash or freely tradable voting shares of the Company. The number of common shares to be issued will be determined by dividing the aggregate amount of the principal amount of the debentures by 95% of the current market price of the common shares.

In the event of a change in control, as defined in the indenture agreement, the Company will be required to make an offer to the holders of debentures to repurchase the debentures at a price equal to 101% of the principal amount plus accrued and unpaid interest.

The 5.75% debentures were therefore recorded as a financial instrument. The debt was recorded at fair value of \$110 net of deferred financing costs of \$4.9. Each embedded feature was evaluated separately and it was determined that the economic and risk characteristics are closely related to the host contract and therefore were not accounted for as separate financial instruments.

The debentures are measured subsequently at amortized cost using the effective interest method over the life of the debenture. The balance of the hybrid debentures as at March 31, 2021 and December 31, 2020 consists of the following:

	March 31, 2021	December 31, 2020
	\$	\$
Principal balance - beginning of period	111.0	110.2
Accretion during the period	0.2	0.8
Balance - end of period	111.2	111.0

Interest expense on the hybrid debentures for the three month period ended March 31, 2021 totalled \$1.4 (March 31, 2020 - \$1.4).

Hybrid debentures – 5.25% due June 30, 2026

In July 2020, \$115 of senior unsecured debentures were issued at a price of 1000 dollars per debenture with a term of six years due June 30, 2026. These debentures bear a fixed interest rate of 5.25% per annum, payable semi-annually in arrears on June 30 and December 31 of each year, commencing December 31, 2020. The intended use of the net proceeds of the debentures is to pay down the credit facility and fund anticipated capital expenditures, including aircraft in the future.

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On or after June 30, 2023, but prior to June 30, 2024, the debentures are redeemable, in whole at any time or in part from time to time at the option of the Company at a price equal to 103.9375% of the principal amount of the Debentures redeemed plus accrued and unpaid interest. On or after June 30, 2024, but prior to June 30, 2025 the debentures are redeemable, in whole at any time or in part from time to time at the option of the Company at a price equal to 102.625% of the principal amount of the Debentures redeemed plus accrued and unpaid interest. On or after June 30, 2025 but prior to the maturity date of June 30, 2026, the debentures are redeemable at a price equal to their principal amount plus accrued and unpaid interest.

On redemption or at maturity on June 30, 2026, the Company has the option to repay the debentures in either cash or freely tradable voting shares of the Company. The number of common shares to be issued will be determined by dividing the aggregate amount of the principal amount of the debentures by 95% of the current market price of the common shares.

In the event of a change in control, as defined in the indenture agreement, the Company will be required to make an offer to the holders of the debentures to repurchase the debentures at a price equal to 101% of the principal amount plus accrued and unpaid interest.

The 5.25% debentures were therefore recorded as a financial instrument. The debt was recorded at fair value of \$109.9 net of deferred issuance costs of \$5.1. Each embedded feature was evaluated separately and it was determined that the economic and risk characteristics of certain prepayment options are not closely related to the host contract and therefore required to be accounted for as separate financial instruments. At inception, the fair value of embedded derivatives that are separated from the host contract was nil. The embedded derivatives are remeasured to their fair value at each reporting date and any changes in the fair value are recognized in the Statement of Earnings (Loss) and Comprehensive Income (Loss). As at December 31, 2020, there was no material change in the fair value of the embedded derivatives.

The debentures are measured subsequently at amortized cost using the effective interest method over the life of the debenture. The balance of the hybrid debentures as at March 31, 2021 consists of the following:

	March 31, 2021	December 31, 2020
Principal balance	110.2	115.0
Less:		
Issuance costs	-	(5.1)
Accretion during the period	0.2	0.3
Balance - end of period	110.4	110.2

Interest expense on the hybrid debentures for the three month period ended March 31, 2021 totalled \$1.7 (March 31, 2020 - \$nil)

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11. INCOME TAXES

The reconciliation between the Company's statutory and effective tax rate are as follows:

	March 31, 2021	March 31, 2020
	\$	\$
Earnings (loss) before income taxes	91.1	(0.9)
Basic rate of 26.5% (2020 - 26.5%)	24.1	(0.2)
Share based compensation	(1.4)	1.1
Stock warrant	(21.0)	(0.2)
Sundry items	-	0.2
Provision for income taxes	1.7	0.9

The tax effect of significant temporary differences are as follows:

	December 31, 2020	Recognized in Equity	Recognized in Profit & Loss	March 31, 2021
	\$	\$	\$	\$
Property, plant and equipment	83.6	-	4.2	87.8
Operating loss carryforward	(21.8)	-	3.4	(18.4)
Licenses	0.3	-	-	0.3
Intangible assets	(0.4)	-	-	(0.4)
Equity transaction cost	-	(3.9)	-	(3.9)
Pension costs	(7.9)	-	0.9	(7.0)
Financing costs	12.7	-	(6.5)	6.2
Long-term incentive plan	(5.5)	-	1.1	(4.4)
Deferred heavy maintenance	15.3	-	(1.4)	13.9
Net deferred income tax liability	76.3	(3.9)	1.7	74.1

12. DIRECT EXPENSES

	March 31, 2021	March 31, 2020
	\$	\$
Fuel costs	23.7	21.5
Maintenance costs	11.6	8.5
Heavy maintenance amortization	2.8	3.2
Aircraft costs	3.3	3.3
Crew costs	15.2	9.6
Depreciation	24.6	19.7
Commercial and other costs	33.8	25.0
Direct expenses	115.0	90.8

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13. GENERAL AND ADMINISTRATIVE EXPENSES

	March 31, 2021	March 31, 2020
	\$	\$
Salaries and benefits	7.0	6.6
Employee pension	(3.4)	1.1
Depreciation	0.6	0.5
Net realized foreign exchange loss	0.8	0.4
Bonuses, incentives and management fees	3.0	3.4
Audit, legal and consulting	0.1	1.0
IT network and communications	1.2	0.7
Subscription and office supplies	0.7	1.1
Other general and administrative expenses	2.1	2.4
General and administrative expenses	12.1	17.2

14. FINANCE COSTS

	March 31, 2021	March 31, 2020
	\$	\$
Interest on leases	2.8	3.3
Interest on debentures	4.9	3.2
Credit facilities and other interest	1.1	3.2
Finance costs	8.8	9.7

15. OTHER (GAINS) LOSS, NET

	March 31, 2021	March 31, 2020
Unrealized foreign exchange (gain) loss	(1.1)	7.9
Gain on disposal of property, plant and equipment	-	(0.3)
Other (gains) loss, net	(1.1)	7.6

16. SHAREHOLDERS' CAPITAL

a) Authorized

The Company is authorized to issue an unlimited number of no par value common voting shares, variable voting shares and preferred shares. The common voting shares are held only by shareholders who are "Canadian" as such term is defined in the Canada Transportation Act. The variable voting shares are held only by shareholders who are not Canadian. Under the articles of incorporation and bylaws of the Company, any common voting share that is sold to a non-Canadian is automatically converted to a variable voting share. Similarly, a variable voting share that is sold to a Canadian is automatically converted to a common voting share.

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Variable voting shares carry one vote per share held, except where (i) the number of issued and outstanding variable voting shares exceeds 25% of the total number of all issued and outstanding common and variable voting shares, or (ii) the total number of votes cast by or on behalf of the holders of variable voting shares at any meeting on any matter on which a vote is to be taken exceeds 25% of the total number of votes that may be cast at such meeting.

If either of the above noted thresholds is surpassed at any time, the vote attached to each variable voting share will decrease automatically without further act or formality. Under the circumstances described in (i) above, the variable voting shares as a class cannot carry more than 25% of the total voting rights attached to the aggregate number of issued and outstanding common and variable voting shares. Under the circumstances described in (ii) above, the variable voting shares as a class cannot, for a given shareholders' meeting, carry more than 25% of the total number of votes that may be cast at the meeting.

b) Issued and outstanding

The following table shows the changes in shareholders' capital from December 31, 2020 to March 31, 2021:

	Number of shares	Amount \$
Common voting shares	15,597,068	300.0
Outstanding- December 31, 2020	15,597,068	300.0
Changes during the period:		
Restricted share units settled	13,499	1.3
Deferred share units settled	191	-
Issue of ordinary shares net of transaction costs and taxes	1,713,500	353.8
	17,324,258	655.1
Consisting of:		
Common voting shares	17,324,258	655.1
Outstanding- March 31, 2021	17,324,258	655.1

During the period, the Company issued a total of 1,713,500 Shares in a bought out deal equity offering for aggregate gross proceeds of \$365.4 at a price of \$213.25 per share. The Company paid underwriters' fees and incurred expenses totaling \$15.6 on the offering as transaction costs and accounted for as a deduction to equity net of income tax benefit of \$4.0.

Dividends

Dividends to shareholders declared for the three month period ended March 31, 2021 and March 31, 2020 were \$4.5 (\$0.2600 per share) and \$3.6 (\$0.2340 per share) for both common and variable shares.

As at March 31, 2021, a dividend of \$4.5 was payable to the shareholders (March 31, 2020 - \$3.6).

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17. NET EARNINGS (LOSS) PER SHARE

The following table shows the computation of basic net earnings (loss) per share for the three month period ended March 31, 2021 and 2020:

In \$ millions except where expressed as per share

	March 31,	March 31,
	2021	2020
Net earnings (loss) per share		
Net earnings (loss)	89.4	(1.8)
Weighted average number of shares	16.7	15.6
Dilutive impact of share- based awards and vested warrant	0.4	-
Diluted weighted average number of shares	17.1	15.6
Net earnings (loss) per share - basic	5.35	(0.12)
Net earnings (loss) per share - diluted	5.24	(0.12)

18. EMPLOYEE BENEFITS

In 2016, the Company established an unfunded defined benefit plan for one of its senior executives. Every period, the Company's net obligation in respect of the defined benefit pension plan is calculated by estimating the amount of future benefit that the employee has earned in return for his service in the current and prior periods; that benefit is discounted to determine its present value. During the quarter ended March 31, 2020, it was mutually agreed by the Company and the executive to cap pension entitlement at an annual lifetime annuity of \$1.5 effective December 31, 2020. Accordingly, the Company made an adjustment of \$3.4 in accrual of its pension liability with corresponding adjustment to general and administrative expenses as negative past service cost in its Condensed Consolidated Interim Statements of Earnings and Comprehensive Income.

19. FINANCIAL INSTRUMENTS

Derivative financial instruments

Derivative financial instruments are utilized by the Company occasionally in the management of its foreign currency exposures, interest rate risks and share price. The Company's policy is not to utilize derivative financial instruments for trading or speculative purposes. All derivative financial instruments are recorded at their fair values.

Derivatives are initially recognized at fair value at the date the derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognized in income immediately.

A derivative with a positive fair value is recognized as a financial asset; a derivative with a negative fair value is recognized as a financial liability.

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Total return swap

The Company has entered into total return swap agreements with financial institutions to manage its exposure related to options to be issued under the Stock Option Plan for certain employees and DSUs to be issued under the “long-term” incentive plan for its existing pilots. Under the agreement, the Company pays interest based on Canadian BA-CDOR on the total value of the notional equity amount which is equal to the total cost of the underlying shares. At the settlement of the total return swap agreement, the Company will receive or remit the net difference between the total value of the notional equity amount and the total proceeds of sale of the underlying shares.

The Company did not designate the total return swap agreements as a hedging instrument for accounting purposes. However, the Company adopted the policy of offsetting the fair value changes of the total return swaps with the corresponding expenses recognized under the Stock Option Plan and the incentive plan in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss).

As at March 31, 2021 the fair value measurement of the 208,656 and 260,000 underlying shares under the swap agreements in effect were a liability of \$1.6 and an asset of \$21.6 respectively (December 31, 2020 – asset of \$9.4 and \$35.2 respectively) in favor of the Company and the losses for the three month period ended March 31, 2021 of \$11.0 and \$13.6 respectively (March 31, 2020 – gain of \$0.5 and \$0.3 respectively) are recorded as an offset to bonuses, incentives and crew costs under general and administrative expenses and direct expenses respectively and the loss on swap derivative in the Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss).

The fair value of the total return swap is classified as level 3 under the fair value hierarchy and is determined by using the mark to market method provided by the financial institutions. An increase of 10% in the market value of the underlying asset will result in a gain of \$7.6 and a decrease of 10% of the market value of underlying asset will result in a loss of same amount.

Fair Values

The fair value of the 5.75% hybrid debentures due April 30, 2024 as at March 31, 2021, was approximately \$81.7 (December 31, 2020 - \$80.3). The fair value of the debentures was determined using the discounted cash flow method using a discount rate of 7.0%. The discount rate is determined by using the government of Canada’s benchmark bond rate adjusted for the Company’s specific credit risk. The debentures are categorized as Level 3 under the fair value hierarchy. An increase or decrease of 10% in the discount rate used for valuation of the debentures will decrease or increase the fair value by \$1.5 respectively.

The fair value of the 5.75% hybrid debentures due April 30, 2025 as at March 31, 2021, was approximately \$108.2 (December 31, 2020 - \$106.4). The fair value of the debentures was determined using the discounted cash flow method using a discount rate of 7.0%. The discount rate is determined by using the government of Canada’s benchmark bond rate adjusted for the Company’s specific credit risk. The debentures are categorized as Level 3 under the fair value hierarchy. An increase or decrease of 10% in the discount rate used for valuation of the debentures will decrease or increase the fair value by \$2.6 respectively.

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The fair value of the 5.25% hybrid debentures due June 30, 2026 as at March 31, 2021 was approximately \$103.3 (December 31, 2020 - \$101.5). The fair value of the debentures was determined using the discounted cash flow method using a discount rate of 7.0%. The discount rate is determined by using the government of Canada's benchmark bond rate adjusted for the Company's specific credit risk. The debentures are categorized as Level 3 under the fair value hierarchy. An increase or decrease of 10% in the discount rate used for valuation of the debentures will decrease or increase the fair value by \$3.2 respectively.

The fair value of the performance share units due March 15, 2022, March 15, 2023 and March 15, 2024 are classified as level 3 financial liabilities. As at March 31, 2021, the performance share units due March 15, 2022, March 15, 2023 and March 15, 2024 were valued at \$5.2 and \$3.8 and \$1.2 respectively (December 31, 2020 - \$6.3 and \$4.8 and \$nil respectively). The Company used an option pricing model utilizing Monte Carlo simulation to value the TSR-PSUs and analytically valued the ROIC-PSUs at inception and on subsequent valuation dates. The discount rate was determined by using the Canadian deposit and swap rates adjusted for the Company's specific credit risk. Other significant inputs consisted of historical volatility and dividend rates.

The fair value of the warrant obligations was \$169.5 as at March 31, 2021 (December 31, 2020 \$251.4). The revaluation resulted in a non-operating gain of \$81.9 for the three month period ended March 31, 2021 (March 31, 2020 – gain \$1.9). The warrants were classified as Level 3 derivative liabilities that are valued using an American option pricing model utilizing Monte Carlo simulation. Level 3 financial liabilities consist of the derivative liabilities for which there is no current market for these securities such that the determination of fair value requires significant judgment or estimation. Changes in fair value measurements categorized within Level 3 of the fair value hierarchy are analyzed each period based on changes in estimates or assumptions and recorded as appropriate. Significant unobservable inputs include volatility of the Company's common shares 34.1% for tranche I and 34.1% for tranche II, risk free rate of 1.6% and a dividend yield of 0.8% and forecasted revenue from Amazon associated with this arrangement utilized to predict future vesting events.

A significant increase in the volatility in isolation, would result in a significantly higher fair value measurement. Changes in the values of the derivative liabilities were recorded in other gains or losses on the Company's Condensed Consolidated Interim Statements of Earnings (Loss) and Comprehensive Income (Loss). A significant change to the forecasted revenue may change the vesting dates. Changes to the vesting dates will not significantly affect the fair value of the warrant obligations. For every increase or decrease of volatility by 10% with all other factors remaining the same, the estimated fair value of warrants will increase by \$7.2 or decrease by \$7.1. For every increase or decrease in share price by 20% with all other factors remaining the same, the estimated fair value of warrants will increase by \$53.6 or decrease by \$50.7.

The fair values of all other financial assets and liabilities approximate their carrying values given the short-term nature of these items. The fair values of the interest rate swap are the estimated amounts the issuer would receive or pay to terminate the agreement at the reporting date. Unrealized gains on derivatives are recorded as derivative instrument assets and unrealized losses are recorded as derivative instrument liabilities in the Consolidated Balance Sheets.

Credit risk

The Company's principal financial assets that expose it to credit risk are accounts receivable and notes receivable.

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The Company is subject to risk of non-payment of accounts receivable and notes receivable. The amounts disclosed in the balance sheet represent the maximum credit risk and are net of allowances for bad debts, based on management estimates taking into account the Company's prior experience and its assessment of the current economic environment. The Company's trade receivables are concentrated among several of its largest customers with approximately 83.1% (December 31, 2020 – 93.7%) of total trade receivables on account of the Company's ten largest customers. However, the Company believes that the credit risk associated with these receivables is limited for the following reasons:

- (a) Only a small portion (3%) of trade receivables are outstanding for more than 60 days and are considered past due. The Company considers all of these amounts to be fully collectible. Trade receivables that are not past due are also considered by the Company to be fully collectible. For trade receivables only, the Company applies the simplified approach as permitted by IFRS 9 which requires expected lifetime losses to be recognized from initial recognition of receivables. Such expected lifetime losses were immaterial and consistent with its past collection history, the Company has not recognized any significant provisions for bad debts.
- (b) The Company mitigates credit risk by monitoring the creditworthiness of its customers.
- (c) A majority of the Company's major customers are large public corporations with positive credit ratings and history.

Liquidity risk

The Company monitors and manages its liquidity risk to ensure it has access to sufficient funds to meet operational and investing requirements. Management of the Company is confident that future cash flows from operations, the availability of credit under existing bank arrangements, and current debt market financing is adequate to support the Company's financial liquidity needs. Available sources of liquidity include a revolving credit facility with a Canadian chartered bank. The available facility is to a maximum of \$600 million. The Company was in compliance with all covenants as at March 31, 2021 and 2020.

The Company has financial liabilities with varying contractual maturity dates. Total financial liabilities at March 31, 2021 based on contractual undiscounted payments are as follows:

	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 Years	Total
	\$	\$	\$	\$	\$
Borrowings and debentures	10.0	-	305.5	-	315.5
Lease liabilities	35.8	20.0	44.0	26.4	126.2
Interest on leases	6.1	5.6	9.0	3.6	24.3
Trade and other payables	84.1	-	-	-	84.1
Employee pension and share-based compensation	-	3.5	19.9	30.2	53.6
Dividends payable	4.5	-	-	-	4.5
Total	140.5	29.1	378.4	60.2	608.2

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Total financial liabilities at December 31, 2020 based on contractual undiscounted payments are as follows:

	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 Years	Total
	\$	\$	\$	\$	\$
Borrowings and debentures	-	-	377.8	-	377.8
Lease liabilities	103.8	20.1	44.4	26.7	195.0
Interest on leases	11.5	5.7	8.9	3.8	29.9
Trade and other payables	73.2	-	-	-	73.2
Employee pension and share-based compensation	-	-	47.4	20.8	68.2
Dividends payable	3.6	-	-	-	3.6
Total	192.1	25.8	478.5	51.3	747.7

Market risk

In the normal course of business, the financial position of the Company is routinely subject to a variety of risks. The Company regularly assesses these risks and has established policies and business practices to protect against the adverse effects of these and other potential exposures. As a result, the Company does not anticipate any material losses from these risks.

The Company performs a sensitivity analysis to determine the effects that market risk exposures may have on the fair value of the Company's debt and other financial instruments. The financial instruments that are included in the sensitivity analysis comprise all of the Company's cash, borrowings, hybrid debentures and all derivative financial instruments. To perform the sensitivity analysis, the Company assesses the risk of loss in fair values from the effect of hypothetical changes in interest rates and foreign currency exchange rates on market-sensitive instruments.

Interest rate risk is the risk that the fair value or future cash flows of a financial liability will fluctuate because of changes in market interest rates. The Company enters into both fixed and floating rate debt and also leases certain assets with fixed rates. The Company risk management objective is to minimize the potential for changes in interest rates to cause adverse changes in cash flows to the Company. The ratio of fixed to floating rate obligations outstanding is designed to maintain flexibility in the Company's capital structure and is based upon a long term objective of minimum 70% fixed and maximum 30% floating but allows flexibility in the short-term to adjust to prevailing market conditions. These practices aim to minimize the net interest cost volatility. As at March 31, 2021, fixed rate debt was approximately 97.7% of the total debt outstanding.

Foreign exchange risk

The Company earns revenue and undertakes purchase transactions in foreign currencies, and therefore is subject to gains and losses due to fluctuations in the foreign currencies. The Company also enters into contracts attributed to asset purchases including aircraft and aircraft parts and pays debt in foreign currency.

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Total unrealized foreign exchange gains for the three month period ended March 31, 2021 on foreign exchange transactions were a gain of \$1.1 (March 31, 2020 – a gain of \$7.9).

At March 31, 2021, a weakening of the Canadian dollar that results in a 10 percent increase in the exchange rate for the purchase of US dollars would increase the value of the Company's other net financial assets and liabilities denominated in US dollars by approximately \$9.7 (March 31, 2020 - \$10.9). The decrease in the exchange rate for the purchase of US dollars of 10 percent would decrease the value of these net financial assets and liabilities by the same amount (March 31, 2020 - \$10.9).

At March 31, 2021, a weakening of the Canadian dollar that results in a 10 percent increase in the exchange rate for the purchase of EURO would increase the value of the Company's other net financial assets and liabilities denominated in EURO by approximately \$0.3 (March 31, 2020 - \$0.1). The decrease in the exchange rate for the purchase of EURO of 10 percent would decrease the value of these net financial assets and liabilities by the same amount (March 31, 2020 - \$0.1).

20. GUARANTEES

In the normal course of business, the Company enters into agreements that meet the definition of a guarantee. The Company's primary guarantees are as follows:

(a) The Company has provided indemnities under lease agreements for the use of various operating facilities and leased aircrafts. Under the terms of these agreements, the Company agrees to indemnify the counterparties for various items including, but not limited to, all liabilities, loss, suits and damages arising during, on or after the term of the agreement. The maximum amount of any potential future payment cannot be reasonably estimated.

(b) In the normal course of business, the Company has entered into agreements that include indemnities in favor of third parties, such as purchase and sale agreements, confidentiality agreements, engagement letters with advisors and consultants, outsourcing agreements, leasing contracts, information technology agreements and service agreements. These indemnification agreements may require the Company to compensate counterparties for losses incurred by the counterparties as a result of breaches in representation and regulations or as a result of litigation claims or statutory sanctions that may be suffered by the counterparty as a consequence of the transaction. The terms of these indemnities are not explicitly defined and the maximum amount of any potential reimbursement cannot be reasonably estimated.

(c) The Company participates in Fuel Facility Corporations ("FFC") along with other airlines that contract for fuel services at various major airports in Canada. Each FFC operate on a cost recovery basis. The purpose of the FFC is to own and finance the system that distributes fuel to the contracting airlines, including leasing the required land rights. The aggregate debt of these FFC and any liabilities of environmental remediation costs are not considered as part of the consolidated financial statements of the Company. The Company views this loss potential as remote. The airlines that participate in the FFC guarantee on a pro-rata basis the share of the debt based on system usage.

The nature of these indemnification agreements prevents the Company from making a reasonable estimate of the maximum exposure due to the difficulties in assessing the amount of liability which stems from the unpredictability of future events and the unlimited coverage offered to counterparties.

Historically, the Company has not made any payments under such or similar indemnification agreements and therefore no amount has been accrued in the balance sheet with respect to these agreements.