

# Jet Vibes

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The Newsletter for Employees & Friends of Cargojet



## "Happy Holidays"

As we approach the end of year, I would personally like to thank each member of the Cargojet family for their support, efforts, hard work and dedication over this past year. It is with our team's efforts that we continue to grow our marketshare as the leading air cargo consolidator in Canada. One of the primary reasons of our on-going success has been the long-standing loyalty and support from our Customers and the exceptional commitment and professionalism of our Cargojet team. We continue to provide our customers with unparalleled levels of on-time reliability allowing them to lower their overnight transportation costs through the benefit of our co-load network.

Cargojet has proven that it has the right business model to cost-effectively serve the domestic overnight air cargo in Canada. We have grown from our humble beginnings to becoming a significant all-cargo air operator, both domestically here at home and making significant strides internationally with our scheduled and air cargo charter services. We have also grown our global interline partnerships through commercial agreements with over fifty of the world's largest and most prominent airlines.

Like any business we have had our ups and downs over the years but it is our unwavering commitment to our customers, to our team members and to our shareholders that has allowed us to continue to operate and grow the business in a profitable and viable manner. We have always managed our business very carefully to remain one of the lowest cost air cargo operators in Canada. We have been successful in avoiding the the 'Big Carrier' mentality as many of our predecessors had become. However, as we enter 2014 our challenge will be to remain competitive in the market. We must continue to ensure our cost structure remains competitive and not

allow ourselves to follow the path of our predecessors. We all must stay true to our core values and beliefs of providing cost effective solutions to our customers. I am counting on each one of you to ensure you do your part in our future to keep our business healthy and strong.

This secures the loyalty of our customers, provides the necessary job security and careers to our team and returns to our shareholders. We remain focused on these core values, which will keep Cargojet healthy and strong for many years to come.

The proof of our success is the continued growth and profitability of our business for over a decade. I personally thank each and every member of the Cargojet team for it is with your dedication, efforts and hard work that we continue our growth. We will remain leaders in the marketplace by providing a first class service as well as by working hard each day to maintain our customer's confidence and loyalty.

It is my personal commitment to ensure Cargojet remains healthy. We are constantly looking to grow our business, through both organically and seeking new and exciting growth opportunities both here in Canada and beyond our borders. I continue to count on each one of you to ensure you do your part to meet these opportunities while working as a team and maintaining our corporate culture. Cargojet's true success can be contributed to each and every one of you.

Finally, on behalf of the entire Executive Management Team and our Board of Directors, I would like to wish you and your families' health, happiness and prosperity for this holiday season and a wonderful New Year.

My best,

Dr. Ajay K. Virmani  
President & CEO



**CARGOJET**



## ***"YEG TEAM"***

Cargojet moved into our new 8700 sq ft warehouse facility at the Edmonton International Airport on Oct 1 2012. A modern built cargo facility with direct ramp access and parking steps away from the back of the facility which allows for quick tender and retrieval times.

In the growing Alberta market fueled by the strong oil and gas industry, YEG is often called upon to handle oversized cargo and specialty cargo charters to all areas in Canada and Internationally. Our new facility boast 4 dock level doors in addition to 1 ground level door.

One of our biggest challenges Cargojet faces in Edmonton are the bitter winters which necessitates the need for snow removal equipment to ensure ease of access for our customers and our operation.

Having two bases in Alberta it is important to work together to maximize the available capacity. With excellent road access between YEG and YYC we can attract additional cargo from Calgary for our outbound flight in addition to moving inbound volume via YEG to YYC as road feeder service transit times are generally under 3 hours.

Our Edmonton staff are all experienced professionals and are proud to be part of the Cargojet team.







## “YYC TEAM”

The Calgary International Airport is one of the fastest growing cargo airports in Canada as can be attested to by the size and ever growing YYC Global Logistics Park.

In September of 2012, the Calgary Airport opened a new addition to the Logistics Park for which Cargojet was their first cargo airline tenant. At just over 12,500 square feet our new addition not only included first class offices and warehouse areas but also a new ramp apron which we are able to stage 4 of our aircraft at any one time. The new Apron IX also has its own designated de-icing pad which is directly adjacent to the Apron IX staging and operating area. The parking and operation of our aircraft are adjacent to the back door of the facility which enables us to expedite the turn around times of our flights and more importantly have the cargo to our customers faster.

As with everything in Alberta the oil and gas industry drives our local economy and with that comes increased business for Cargojet which is evident in our over-sized cargo volumes and charter activity.

Our Calgary and Edmonton teams work closely together to ensure that all cargo is transported on time to our valued customers either by our daily truck service or on our respective flights. With our daily communication and experience between our two stations we operate as one base in Alberta!

We have a solid group of Cargojet professionals that work in Calgary. Their experience, knowledge and know how make our daily operations run smoothly and effectively.





# JETBITS ... BABY GALLERY ... Congratulations ...



**BABY ADDILYN**  
Addilyn is the daughter of  
Clayton Wojnar (AME in YHZ)



## Festive Word Search



L F Q C A I U K Y D Y H M A H T K Z M U V D Z B S Q Y M X F  
 C E H I K T Z Q G Y M P Q I V A F J N M K E L V R V Z B R R  
 L D T J H T H P D R W I Z C O N S Z J S K D C T I E Z Q L O  
 Q V C U A G R K M W I O Y P I F L E E D K G R A E I H J I S  
 Z V R R Y A I T K A P M L F E V J W C D W D O H L K Z Q W T  
 V Z O V P L B N E F V U H F K Z G F J V W E L F I T W Q W Y  
 L Y K K O C G Z G H U J M L L Q O I U P E Z A I L E E V Y N  
 J V B P T H N N K E M P N H D R E S X N A M W O N S H W I O  
 S A I T J R Z X M Q R U G T P Y H E P S T U Z S K T T J D F  
 W G L R S I W Q Q E U B G J O Y K N S Q W O U A L T A L O P  
 C S G E O S M C U O S O R G T J U W M C L Z S N E E E K G B  
 Q E X K M T K Z Z L G C N E D E C E M B E R B T V X R U B Z  
 Z L Y C D M A O A S O K F E A S A Q Y P I T R A B A W F Z N  
 T D Z A W A E F O Y C K R P X D D W A B N A T Z B H E M A W  
 R N D R K S G N I K C O T S W O N S H H W H R W C O K K G Q  
 M A F C M X B R O U B F K J V J H E C N J I E R H F T Q K A  
 N C Z T G U F E V G Q R R W G N U V H J Z M P A B F X Z H A  
 B A W U I S W T O D T W Q W T N E M A N R O A T K V Y V P M  
 G I C N C R Z N Q P B M H D T L A W T I C N P S P S B T N F  
 V L I C W I K I X X D J E M I M F K F Z G X G C I T Y I K R  
 K O J R R J I W C W Q E P N C Q K R S C A K N R Q Y K N L N  
 F O Q G P O A A T X R A D D E Q F S H S G I Z E I U W O C  
 X H O T O R N F I R C N I O P I D I N S P F P U J D G R F A  
 P N H W I D V E V L E T B O G E M H C I Y O P P R S T X A N  
 L N O F Y Y A T Y N E K K N S N T B V D G G A P I H S I X D  
 Z U V S D V I J B G M M G S E O D F U Y U Z R C P B W D E Y  
 Z V S D I B T I D Y Z J Y P H Z F H N J O W O E R L D C  
 Z C Y O Q L N F C O M S L T G E X D B X Y Z L L T R E E O A  
 L V Y P R E T J T T J R Z S Z H C K H Q V E L U C M G B A N  
 L S T C T Y C E H N D H I F K O P O H S K R O W N C A G O E

- Bell
- Candles
- Candy
- Candy Cane
- Chimney
- Christmas
- December
- Deer
- Elf
- Frosty
- Gift
- Gingerbread
- North Pole
- Nutcracker
- Ornament
- Santa
- Snow
- Snowman
- Star
- Stocking
- Tree
- Winter
- Work Shop
- Wrapping Paper
- Wreath

## Peppermint Bark

Holiday Recipe

Prep Time 15 min Total Time 1 hr 15 min Makes 24 servings

### What You Need

- 3 pkg. (170g each) Baker's White Chocolate, chopped
- 1 Cup Chopped candy canes

### Make It

**MICROWAVE** chocolate in microwaveable bowl on MEDIUM 3-1/2 to 4 min. or until almost melted, stirring after 2 min. Stir until completely melted.

**POUR** onto waxed paper-covered baking sheet; sprinkle with candy.

**REFRIGERATE** 1 hour or until firm. Break into pieces.

